

### Company presentation 2022

#### Content

- TUI Group
  World's number one tourism group
- **TUI Values**Trusted, Unique, Inspiring
- TUI Group, three regions
  Northern region, Western region, Eastern region
- TUI Belgium

  TUI tour operator

  TUI retail

  TUI fly



## TUI Group

World's number one tourism group



### **TUI Group**

#### 27 million customers, 180 destinations



**Global** group headquartered in **Germany**More than **20 years** of commitment to **sustainable tourism** 



Turnover **€19bn** (2019)



Underlying EBITA van **€893mio** (2019)



**Listed on Stock Exchange** in London and Frankfurt



70,000 employees worldwide



400 own hotels



5 airlines, 100 planes



**16** cruise ships



**1000** travel shops in Europe

#### More information on www.tuigroup.com



## **TUI values**

Trusted, Unique, Inspiring

#### **TUI values**





**Discovering the world's diversity,** exploring new horizons, experiencing foreign countries and cultures: travel broadens people's minds.

At TUI we create **unforgettable moments** for customers across the world and make their dreams come true.

We are mindful of the importance of travel and tourism for many countries in the world and people living there.

We partner with these countries and help shape their future – in a committed and sustainable manner.



## TUI Group

Three regions

## TUI Group: three regions



#### Western region

#### Belgium

Netherlands France

#### **Central region**

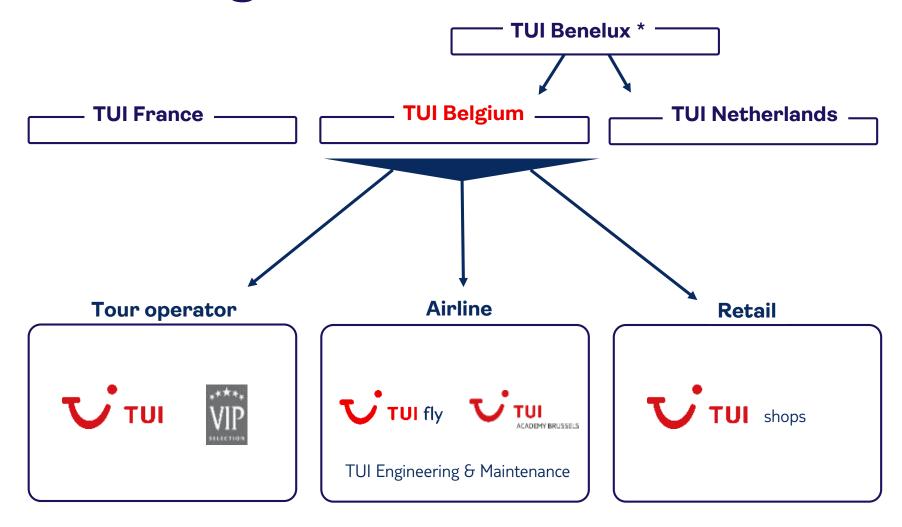
Germany Austria Switzerland Poland

#### Northern region

UK & Ireland
Nordics
(Sweden, Norway, Finland, Denmark)
Canada



### **TUI Western region**



<sup>\*</sup>TUI Belgium and TUI Netherlands joined forces to form TUI Benelux. Both countries continue to service their own market, but cooperate closely in many areas.



## TUI Belgium

Headquarters and colleagues

## **TUI Belgium: Headquarters Ostend**





## TUI Belgium: Headquarters Zaventem Brussels Airport







### **TUI Belgium**



In recent years, we have grown very successfully and, with unique products, have been able to welcome more and more people every year in our hotels and on board our aircraft.

We started our 2020 financial year with a new record in bookings. It was the best start to a year in the company's history.



2020 and 2021 were dominated by the pandemic and brought massive changes in all areas of life. To this day, no other economic sector has struggled with the pandemic as much as tourism.



The pandemic came with global travel restrictions, with closed borders in the EU and Europe.

Government measures to combat the pandemic forced the immediate suspension of most of our business operations.

The number of people traveling with TUI must then be placed in the context of the corona crisis and interpreted in perspective.

The tour operator TUI welcomed 1.1 million travelers in 2021.

The airline TUI fly transported 2.2 million passengers in 2021.

## TUI touroperator

In a glance



### TUI, a wide and varied range of products.

Flight holidays, overland holidays, winter sports, citytrips, cruises, tours around the world...



















## TUI retail

101 travel agencies

### A national coverage of 101 travel agencies TUI





### TUI travel agencies: Personalized travel advice.

- Warm welcome.
- Information and advice.
- Source of inspiration.











## The activities of TUI Belgium include air brokerage services, provided by TUI Ticket Shop.

TUI Ticket Shop was established in 1996 and acts as an intermediary between airlines and travel agents: the company purchases tickets from airlines and negotiates on the rates with them on behalf of the travel agencies.

TUI Ticket Shop also offers its customers a quick, complete and reliable booking engine.

Customer portfolio: 1500 agencies in the Benelux and France.

The TUI Ticket Shop team consists of 23 employees, each of whom is specialised in his or her field.

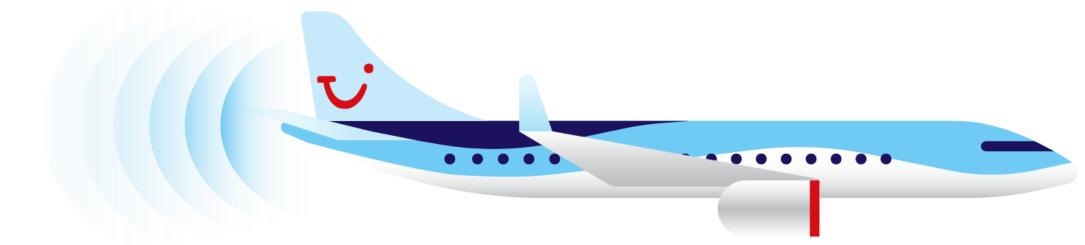


## TUI fly

In a glance Environment-friendly

#### TUI fly: in a glance

- ✓ Started in March 2004.
- √ 2,2 million passagiers (2021).
- ✓ Moderne fleet of **41** vliegtuigen.
- ✓ Active in **Belgium**, The **Netherlands**, **Morocco** and **France**.
- ✓ 2000 colleagues (in all 4 markets).
- ✓ About 100 destinations in the Mediterranean, Canary Islands, Cape Verde Islands, Africa, Red Sea, Caribbean, United States...
- ✓ An innovative and dynamic airline company.
- ✓ The traveller is at the heart of its strategy.





## **TUI fly in Belgium**





## TUI fly: aircraft

- ✓ 5 Boeing 787-8 DREAMLINER
- √ 2 Boeing 767-300ER
- √ 15 Boeing 737-800 NG
- √ 4 Boeing 737-700
- ✓ 4 Embraer E-JET E190
- ✓ 11 Boeing 737 MAX

Total of 41 aircraft





### **TUI fly: Environment-Friendly**

- ✓ Fleet renewal program
- ✓ Highest standard of comfort
- ✓ Reduced impact on the environment
- ✓ ISO 14001 certificate
- ✓ Continuous Descent Approach
- ✓ Split-scimitar winglets





# More info on corporate.tui.be